**Tasmanian Government Buy Local Policy**

**Economic and Social Benefits Statement**

**Text in green should be removed before this template is provided to potential suppliers as part of procurement documentation.**

Guidance note for agencies: This template is provided as an example; however, it can be modified to suit the individual needs of a particular procurement opportunity.

Agencies are encouraged to modify (edit, remove or add to) the *italicised* guidance information provided below in each of the five sub-criteria to reflect key economic and/or social outcomes targeted as a result of the planned procurement activity. This will ensure potential suppliers are directed to provide meaningful responses which can be assessed during evaluation.

Ideally, weightings should be assigned to each sub-criterion. If weightings are not indicated on the template, suppliers may expect an equal weighting to be applied to each sub‑criterion in the evaluation of the ESB criterion. If a zero weighting is to be applied to any sub-criterion, agencies are encouraged to remove the sub-criterion from the template before providing it to suppliers.

For further guidance please consult *Buy Local Policy - A Guide for Tasmanian Government Agencies.* Please contact [purchasing@treasury.tas.gov.au](mailto:purchasing@treasury.tas.gov.au) for more information.

The Tasmanian Government is committed to ensuring expenditure by the Government on goods and services provides a corresponding benefit to the Tasmanian community, where possible.

As part of this commitment, suppliers should provide an Economic and Social Benefits Statement (Statement) about the potential positive impact on the Tasmanian economy and wider community of being awarded a contract.

Suppliers do not necessarily need to be a Tasmanian business. What is important is the benefit a supplier can bring to the Tasmanian community. For example, a supplier who is located outside Tasmania could still provide a local benefit by using a Tasmanian-based workforce. The use of local contractors and manufacturers in the supply chain also supports the Tasmanian economy.

In preparing this Statement, a supplier should consider any specific factors or desirable localised outcomes described by an agency (within this document or within the EOI documentation) that are relevant to the EOI opportunity. If you are successful in winning this contract, you may be reasonably expected to deliver on commitments made in this Statement.

This Statement will be used to evaluate your overall submission. It will contribute 30 per cent (30%) of the evaluation.

**If you do not provide a Statement, you will receive a zero weighting for the Economic and Social Benefits criterion.**

**Economic and Social Benefits Statement**

Detail how you will have a positive impact on the Tasmanian community or economy. You should answer all questions, referencing the guidance information provided underneath the questions and the weighting assigned to each, and provide as much information as you think necessary. Where possible, provide specific details (such as actual numbers of staff and their location; or the value of goods or services that will be purchased) to support your claims.

*Please note: The response boxes will expand to accommodate your answer.*

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| Are you a Tasmanian SME\*? Do you employ Tasmanians? |
| |  | | --- | | Insert your answers here (*refer to guidance information below*). |   *Guidance information:*   * *Are you a Tasmanian SME?* * *How many Tasmanian jobs will be supported by this activity?* * *How many people do you employ in Tasmania?* * *Provide an estimate of the number of labour hours worked by Tasmanian-based employees versus other employees.* * *Would any new Tasmanian jobs be created by the proposed contract - how many?* * *If you are not a Tasmanian SME, will you be setting up a local Tasmanian office and employing local staff?* |

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| Where are the goods or services to be used in the contract sourced from? |
| |  | | --- | | Insert your answers here (*refer to guidance information below*). |   *Guidance information:*   * *What goods or services will be provided by or sourced from Tasmanian SMEs? If possible, provide a list.* * *Provide an estimate of the value of locally sourced goods and services versus imported.* * *Outline how your submission will incorporate local products, services and capabilities.* |
| Opportunity for Tasmanian SME\* involvement |
| |  | | --- | | Insert your answers here (*refer to guidance information below*). |   *Guidance information:*   * *Will you source components of your submission from other Tasmanian SMEs or sub‑contractors? If possible, provide details.* * *How will you identify and engage with Tasmanian sub‑contractors or other Tasmanian SMEs to deliver under the contract? Will you use existing supply chains or advertise sub-contracting or supply opportunities? Will you liaise with local industry groups?* * *How will you ensure that Tasmanian SMEs are not disadvantaged when competing with other suppliers to provide goods or services to be used as a part of this contract?* * *Are there opportunities to transfer skills to a Tasmanian SME or sub-contractor?* |

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| Broader social and economic opportunities |
| |  | | --- | | Insert your answers here (*refer to guidance information below*). |   *Guidance information:*   * *Are there any other benefits that your organisation or this specific contract will provide to the Tasmanian economy?* * *How will this contract lead to new skills or expertise being developed within Tasmania?* * *Will trainees or apprentices be appointed? If yes, how many and in which profession?* * *Describe any opportunities for pathways to employment for disadvantaged Tasmanians that your organisation would provide as a result of this contract.* * *Describe any support for the Tasmanian community, for example through formal support, sponsorship, volunteering or in-kind support that your organisation would provide as a result of this contract?* |
| Local innovative solutions |
| |  | | --- | | Insert your answers here (*refer to guidance information below*). |   *Guidance information:*   * *Does your submission involve adding value to imported goods or services through local development or innovation?* * *Is your organisation developing strategies to provide goods or services to the Tasmanian economy that have historically been imported from interstate or overseas?* * *Does your organisation offer any innovative solutions that might benefit the broader Tasmanian community and economy? Provide details.* |
| Completed and endorsed |
| .........................................................................................  Name and position  .........................................................................................  Signature  ........../.........../...........  Date |

\*Tasmanian SMEs are Tasmanian businesses employing less than 200 people.